

AUGUST 2010

Weekly Education, Events & Tour Calendar

Classes & Events

www.samcar.org/calendar

part 1

August 30

11 a.m. – 12:15 p.m.

Webinar: Development Analysis and Valuing Land

Module 3 of "Raising your Commercial IQ" Webinar Series

How to analyze development sites, determine land values and profit potential, and factors that influence land values. Site assembly and negotiating strategies. What numbers really count when analyzing real estate? ...and what are the implications for helping you list, evaluate and sell investment properties and development sites.

Cost: \$39 per module | Modules 1-3: \$99 | All 5 modules: \$159

Register: (604) 878-1828 or commercial@investit.ca

part 2

August 31

11 a.m. – 12:15 p.m.

September 6

All day

SAMCAR office closed for Labor Day

The SAMCAR office will be closed on Monday, September 6 in observance of the Labor Day holiday.

TOUR DEADLINE is Friday, September 3 by 11 a.m.

part 1

September 8

11 a.m. – 12:15 p.m.

Webinar: Office, Retail and Industrial leasing

Module 4 of "Raising your Commercial IQ" Webinar Series

Introduction to the key terms used in leasing, exploration of the various types of lease and how to measure space. Important terms to look for when reading a lease. Lease and lease comparison analysis from a landlord and tenant perspective. Buy versus lease analysis.

Cost: \$39 per module | Modules 1-3: \$99 | All 5 modules: \$159

Register: (604) 878-1828 or commercial@investit.ca

part 2

September 9

11 a.m. – 12:15 p.m.

September 8

2 – 3:30 p.m.

(also on September 22)

MLSListings: Essentials of Matrix

Basic skills Matrix search application: Navigation, inputting Search queries, map search, Reporting & Results Options, Driving Directions, Adding Search Fields. Cost: FREE | Location: SAMCAR | Register: (650) 696-8200

September 9

8 a.m. – 5 p.m.

GRI 105: Legal Issues

Location: SAMCAR | Cost: \$149

Registration: <http://www.eDesignations.com> or 888-785-4800

September 17

11 a.m. – 1 p.m.

LUNCH & LEARN: Hands-on Microsoft EXCEL

Work with number and lists? Want to organize and categorize your income and expenses? Then you need to learn Excel and it's shortcuts for setting up spreadsheets quickly and efficiently. You'll learn how to create formulas, format text and numbers, short lists, work with multiple worksheets and various printing options. Cost: FREE, available to SAMCAR members only
Location: SAMCAR | Register: (650) 696-8200

September 20

8:30 a.m. – 4 p.m.

REBarCamp San Mateo County

For more information and to RSVP, please visit www.rebarcampsmc.com

SAMCAR Board of Directors Meetings

September 22

8:30 a.m.

SAMCAR Board of Directors Meeting

Members welcome to attend these monthly meetings. | Location: SAMCAR

Legislative Committee Meetings

www.samcar.org/legislativecommittees

September 1

9:30 a.m.

PACIFICA Legislative Committee Meeting

Location: 450 Dondee Way, Suite 7, Pacifica

September 8

9 a.m.

COASTSIDE Legislative Committee Meeting

Location: Half Moon Bay Coastside Chamber of Commerce & Visitor's Bureau - 235 Main Street, Half Moon Bay

September 15

9:30 – 11 a.m.

PENINSULA Legislative Committee Meeting

Members welcome to attend these monthly meetings. | Location: SAMCAR

AUGUST 27 – SEPTEMBER 3

Su	Mo	Tu	We	Th	Fr	Sa
22	23	24	25	26	27	28
29	30	31	01	02	03	04

Marketing Meetings Tuesday, August 31

8:30 a.m. Central Tour

SAMCAR

850 Woodside Way, San Mateo

Presentation:

PETE AIELLO & RON GABLE

Managers Panel, Today's Hot Issues

8:30 a.m. South Tour

Veterans Memorial Building

1455 Madison Avenue, Redwood City

Presentation:

MARY McMILLAN,

Deputy County Manager

8:30 a.m. North Tour

SSF Municipal Building

33 Arroyo Drive, South San Francisco

Presentation:

STEVE BLANTON,

SAMCAR Executive Officer

9 a.m. Half Moon Bay Tour

Community Center

535 Kelly Avenue, Half Moon Bay

9:30 a.m. Pacifica Tour

Community Center

540 Crespi Drive, Pacifica

MLS Tour Sheet Deadline Reminder

Broker/Property tours

Tuesdays 9:30 a.m. – 1:30 p.m.

Deadline to add tours in MLS

Mondays, 11 a.m.

Deadlines subject to change for holidays.

Deadline for Monday holidays

prior Friday at 11 a.m.

View tour sheet by Monday afternoon

www.samcar.org/tour