

MARCH 2010

Weekly Education, Events & Tour Calendar

Classes & Events

March 15
9 a.m. – 4:30 p.m.

SFR Short Sales And Foreclosure Resource Certification

Learn how to evaluate all available options for distressed homeowners and identify components of an effective short-sale package; how you can counsel buyer-clients in the purchase of foreclosure properties.

Cost: \$99 | **Instructor:** Debbie Rodgers | **Location:** SAMCAR
Register: www.coachingtoexcellence.com/sfr

March 16 & 17
8:30 a.m. – 4 p.m.
(both days)

SRES "Seniors Real Estate Specialist" NAR designation course

12 hours CE credit. The only designation created to serve the 55 + community, recognized and awarded by NAR. **Instructor:** Debbie Rodgers

Cost: \$250 | **Location:** SAMCAR | **Register:** (650) 696-8200

March 18
10 a.m. – 12 p.m.

MLSListings PERKS Program Launch

Learn more about MLSListings' new suite of PERKS products available at low or no cost to help you improve business practices and enhance service to your clients. Optimize customer management; Mobilize your smartphone; Store and share documents; Create property web pages; Syndicate your listings to 25+ sites. **Location:** SAMCAR | **Register:** (650) 696-8200

March 18
5 p.m. social
6:30 dinner
7:30 talent competition

SAMCAR's Got Talent!

Tickets: \$30 | **Thanks to our Decoration Sponsor:** Bekins

Location: Peninsula Italian American Social Club, 100 N. B St., San Mateo

March 22
10:30 a.m. – 12 p.m.

MLSListings: Essentials of Matrix

Basic skill: Application Navigation, Search Queries, Map Search, Reporting & Results, Driving Directions, Search Fields, Saving, Emailing & Printing. **Location:** SAMCAR | **Cost:** Free | **Register:** (650) 696-8200

March 22
1:30 – 3 p.m.

MLSListings: Mastering Matrix

Advanced skill: Sorting Results, Statistics from Results, CMA's from Results, Area Statistics, Customizing Results, Building Hotsheets, Emailing Results & Auto Emailing.

Location: SAMCAR | **Cost:** Free | **Register:** (650) 696-8200

March 23
1:30 – 3:30 p.m.

Duane Gomer 45 Hours License Renewal

Duane Gomer's Popular Optional Renewal Review & Group Testing

Cost: \$79.00 members / \$89.00 non-members
Location: SAMCAR | **Register:** (650) 696-8200

SAMCAR Annual Meeting

March 24
8:30 – 9 a.m.

SAMCAR Annual Membership Meeting

Per the Bylaws of the San Mateo County Association of REALTORS® this announcement hereby notifies members of the Annual Meeting of the Association. Members are invited to attend. **Location:** SAMCAR

SAMCAR Board of Directors Meetings

March 24
8:30 a.m.

SAMCAR Board of Directors Meeting

Members welcome to attend these monthly meetings. | **Location:** SAMCAR

Legislative Committee Meetings

March 17
9:30 – 11 a.m.

PENINSULA Legislative Committee Meeting

Members welcome to attend these monthly meetings. | **Location:** SAMCAR

April 1
9:30 a.m.

PACIFICA Legislative Committee Meeting

Location: 450 Dondee Way, Suite 7, Pacifica

April 14
9 a.m.

COASTSIDE Legislative Committee Meeting

Location: Half Moon Bay Coastside Chamber of Commerce & Visitor's Bureau - 235 Main Street, Half Moon Bay

MARCH 12 – 19

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 07 | 08 | 09 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |

Marketing Meetings Tuesday, March 16

8:30 a.m. Central Tour

SAMCAR

850 Woodside Way, San Mateo

Presentation:

RONA BLEVINS, State Farm Insurance
and KEITH RUZIKA, SF Seismic
*Understanding the Earthquake
Questionnaire, Insurance Issues
and Retrofitting*

8:30 a.m. South Tour

Veterans Memorial Building

1455 Madison Avenue, Redwood City

Presentation:

Belmont/Redwood Shores
Superintendent Emerita

8:30 a.m. North Tour

SSF Municipal Building

33 Arroyo Drive, South San Francisco

Presentation:

PETER JOHNSON, Dojo USA
FAST Self Defense

9 a.m. Half Moon Bay Tour

Community Center

535 Kelly Avenue, Half Moon Bay

9:30 a.m. Pacifica Tour

Community Center

540 Crespi Drive, Pacifica

MLS Tour Sheet Deadline Reminder

Broker/Property tours

Tuesdays 9:30 a.m. – 1:30 p.m.

Deadline to add tours in MLS

Mondays, 11 a.m.

Deadlines subject to change for holidays.

Deadline for Monday holidays

prior Friday at 11 a.m.

View tour sheet by Monday afternoon

www.samcar.org/tour