

Dear Partner,

Hi, my name is Terry Antell, Taxpayer Education and Communication (TEC) Territory Manager of the Internal Revenue Service in Oakland, CA. My office services the Northern and Central Coast areas of California with offices located in Oakland, Salinas, San Jose and Santa Rosa.

I want to take this opportunity to tell you about an innovative idea we've developed to help the Real Estate industry better understand their responsibilities to file and pay taxes. This idea is the "Internal Revenue Service Tax Center."

Many small business taxpayers regularly visit our website, [www.irs.gov](http://www.irs.gov), to download tax forms. What many self-employed taxpayers are not aware of is our website is also a valuable resource for information about employment taxes, and business deductions and credits. It also has a specific link that is dedicated to Real Estate. The Internal Revenue Service Tax Center is a composite of internet links to key business-related areas within our website. These links save valuable time because they help locate the information needed without time-consuming and often unproductive internet searches.

I am contacting you because Realtors use your organization as a key business resource. They come to you for information on how to operate successful businesses. I believe the links included in our IRS Tax Center will supplement the valuable service and education you provide to your members and clients. I am asking you to please consider including a Tax Center on your website.

There are many benefits to your clients and members. For example, a concern for many employers is whether or not a particular worker should be treated as an employee or an independent contractor, and tax tips for Real Estate. Our Tax Center leads them to exactly the right place on our website to find out more information. The Tax Center will save small businesses time and money, and improve their bottom line. Having better informed and successful businesses is a goal that both of our organizations share.

This is also a good opportunity to get valuable information for your customers, for example, the Jobs and Growth Act of 2004. This item provides excellent information on the 1031 like kind exchanges that are current.

For your convenience, I have included a template to create an IRS Tax Center. You may choose to use all of the links, or just those that meet the specific needs of your clients. If you cannot incorporate a Tax Center on your website, please consider including a link to our Small Business/Self-Employed web page, located at: <http://www.irs.gov/businesses/small>. Either choice will put free valuable help into the hands of your members. Your clients and members will thank you.

I hope you find the IRS Tax Center helpful. Once you have established the IRS Tax Center on your web page, please provide us with the link to your website. If you have any questions or would like more information about other ways that TEC can help you add

value for your members, please contact Ronald Harris of my staff. He can be reached at (510) 637-2763, or by e-mail at [Ronald.Harris@irs.gov](mailto:Ronald.Harris@irs.gov). Thank you for considering using the IRS Tax Center. We look forward to partnering with you on this very important matter

Sincerely yours,

Terry Antell  
Territory Manager  
Taxpayer Education and Communication  
Area 4